

PROFILE CONSULTANT / TRAINER
Birgit Graff

Consultant, trainer and coach
Network Partner of CONTUR GmbH



Nationality: German

Key activities	<ul style="list-style-type: none"> ▪ Design and delivery of national and international Assessment Centers and Development Centers (individuals and groups); Management audits ▪ Design and delivery of various Leadership Development Programs ▪ Implementation and facilitation of 360° feedback processes ▪ Competency modelling and design of development processes ▪ Executive Coaching of managers and young professionals ▪ Career Coaching for executives
Employment history	<ul style="list-style-type: none"> ▪ Self-employed consultant, trainer and coach ▪ Regional Manager / Senior Consultant at a HR Management Consultancy with Personnel-, sales- and budget responsibility ▪ Personal development in a medium-sized sales company ▪ Consultant and vice director sales in a worldwide operating personnel service provider ▪ Studies of psychology with focus on Organizational Psychology; diploma ▪ Apprenticeship as hotel specialist
Certificates	<ul style="list-style-type: none"> ▪ Certified systemic coach and process consultant
References	<ul style="list-style-type: none"> ▪ International Project Management including design and delivery of a world wide standardized recruiting process ▪ Implementation of a 360°-Feedback-Process and delivery of feedback debriefings ▪ Development and delivery of trainings on topics, e.g. competence based interviews, employee dialogue and employee motivation ▪ Development of a competence model with subsequent conception of an international development center
Level of hierarchy	<ul style="list-style-type: none"> <input checked="" type="checkbox"/> Top-Management <input checked="" type="checkbox"/> Middle-Management <input checked="" type="checkbox"/> Project Manager <input checked="" type="checkbox"/> Junior High Potentials <input checked="" type="checkbox"/> Shopfloor Employees

Working languages

- German
- English

Experience

- Germany
- International: European countries e.g.: UK, France, Belgium, Spain, Italy