

PROFILE**Katrin Koch**

Consultant, Trainer and Coach
Network partner of CONTUR GmbH

Nationality: German



Key activities	<ul style="list-style-type: none"> ▪ Training, coaching and facilitation in the areas of leadership development, intercultural management, strategy process, team excellence, change management and sales ▪ Developing international leaders, sales people and organizations
Employment history	<ul style="list-style-type: none"> ▪ Self-employed consultant, trainer & coach ▪ Managing director of MTI China and MTI Asia, training and organizational development. Development of MTI China from scratch and establishing offices in Beijing, Shanghai and Nanjing ▪ Head of Category Management Affordable Quality, BenQ Mobile, Beijing ▪ Vice President Product Direction and Marketing, Siemens Mobile Phones Global Sales ▪ Head of Sales and Marketing Germany, Siemens Mobile Phones ▪ Director international Sales strategy and coordination, Siemens Communication Devices Sales EMEA ▪ Product Marketing Manager, Siemens Communication Devices ▪ Lab engineer, Siemens Research & Development; Research semester on architectural concepts in multimedia workstations, MIT, Boston, USA ▪ Electrical Engineering with master's degree, University of Aachen
Certificates	<ul style="list-style-type: none"> ▪ Trainer and Coach, DVCT ▪ Agile Coach & Transformation Consultant ▪ Scrum Master ▪ Online Trainer ▪ Change Manager ▪ DISC Trainer ▪ Hogan Consultant ▪ Siemens Leadership Programs, ACE certificate
References	<ul style="list-style-type: none"> ▪ Talent Development Lab, training: Leading Teams, team development, Leadership Coaching at Daimler AG ▪ Global Leadership Program, Duravit ▪ Intercultural Management, EMAG, Behr ▪ International leadership and team development, Nokia ▪ Global Sales Management Training, Cross BU Leadership Conference, Leoni Cables and Wires ▪ Strategy Development: Hübner Mobility Solutions

Level of hierarchy	<input checked="" type="checkbox"/> Top-Management <input checked="" type="checkbox"/> Middle-Management <input checked="" type="checkbox"/> Project Manager <input type="checkbox"/> Junior High Potentials <input type="checkbox"/> Shopfloor Employees
Working languages	<ul style="list-style-type: none">▪ German▪ English
Experience	<input checked="" type="checkbox"/> Germany <input checked="" type="checkbox"/> International: China, USA, France, Asia