

**PROFILE CONSULTANT / TRAINER**

**Michael Kossmann**  
 Trainer and Consultant  
 Network partner of CONTUR GmbH

Year of Birth: 1956

Nationality: German



Key activities	<ul style="list-style-type: none"> <li>▪ Trainings on topics Leadership, Projectmanagement and Communication</li> <li>▪ Coaching of managers and teams</li> <li>▪ Transactional analysis</li> <li>▪ Change processes</li> <li>▪ Team development</li> </ul>
Employment history	<ul style="list-style-type: none"> <li>▪ Consultant, coach and trainer</li> <li>▪ HR manager</li> </ul>
Certificates	<ul style="list-style-type: none"> <li>▪ Teaching and supervising transactional analysist (under supervision)</li> <li>▪ Certificated HR expert</li> <li>▪ Banker</li> <li>▪ Examination as high school teacher</li> </ul>
References	<ul style="list-style-type: none"> <li>▪ Transactional analysis seminars, Time and Self management trainings, Employee dialogue training, Continental AG</li> <li>▪ Leadership and Negotiating trainings, Deutsche Bahn AG</li> <li>▪ Project Management, ZF Friedrichshafen AG</li> <li>▪ Strategy development processes for several middle sized companies</li> </ul>
Level of hierarchy	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Top-Management</li> <li><input checked="" type="checkbox"/> Middle-Management</li> <li><input checked="" type="checkbox"/> Project Manager</li> <li><input checked="" type="checkbox"/> Junior High Potentials</li> <li><input checked="" type="checkbox"/> Shop floor</li> </ul>
Working languages	<ul style="list-style-type: none"> <li>▪ German</li> <li>▪ English</li> </ul>
Experience	<ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> Germany</li> <li><input checked="" type="checkbox"/> International: China, Romania, England, USA, Spain, Belgium, Netherlands, Sweden, Switzerland</li> </ul>